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September 14, 2021

Attn: All Bidders

**Subject: RFP 22-08-26 Banking Services**

This letter is to inform you that the above RFP was approved on our September 14, 2021 regularly scheduled Governing Board meeting for the 2021-2022 fiscal year to Wells Fargo Bank, N.A.

This will be the first fiscal year of this agreement with the option to renew annually for up to 4 years.

Thank you for your participation.

Sincerely,

Joel Martinez  
Purchasing Supervisor

C: Yolanda Gradillas  
Bid: RFP 22-08-26



# Treasury Management Proposal

## Sunnyside USD No. 12

Pricing as of July 2021

WF Code	AFP Code	Service Description	Charge Basis	Price	Monthly Volume	Activity Charges	Average Collected Balances Required
<b>Other Non TM</b>							
ODACT	000210	DAILY USE OF UNCOLL FUNDS-ACCT LVL	\$ pass through	1.00000	0	0.00	
IAMIB	000230	RECOUPMENT MONTHLY IB	Deposit assessment	0.12750	0	0.00	
IAMTH	000230	RECOUPMENT MONTHLY	Deposit assessment	0.12750	564	71.91	345,168.00
<b>Subtotal</b>							<b>345,168.00</b>
<b>General Account Services</b>							
22051	010000	ACCT MAINTENANCE	Account	6.00000	10	60.00	288,000.00
CK021	010100	DEBITS POSTED	Debit	0.05000	60	2.50	12,000.00
CK018	250201	ELECTRONIC CREDITS POSTED	Credit	0.05000	14	0.70	3,360.00
CK049	010310	DDA STATEMENT - PAPER	Statement	0.00000	10	0.00	0.00
CK030	010410	CLIENT ANALYSIS STATEMENT-PAPER	Statement	0.00000	1	0.00	0.00
22063	010000	DDA STMT W/IMAGE CLASSIC-MTHLY BASE	Account	0.00000	3	0.00	0.00
12697	15133Z	DDA STATEMENT W/IMAGE CLASSIC-ITEM	Image	0.04000	5	0.20	960.00
<b>Subtotal</b>							<b>304,320.00</b>
<b>Branch Services</b>							
08052	100006	BRANCH DEPOSIT	Deposit	3.00000	11	33.00	158,400.00
<b>Subtotal</b>							<b>158,400.00</b>
<b>Stagecoach Deposit Post Verify</b>							
CK199	10001A	POST VERIFY CASH DEPOSITED	Dollar	0.00200	16,428	32.86	157,708.80
22723	10001A	BRANCH DEPOSIT POST VERIFY	Deposit bag	2.00000	48	96.00	460,800.00
<b>Subtotal</b>							<b>618,508.80</b>
<b>Paper Checks Deposited</b>							
002	100225	DEPOSITED CHECK	Check deposited	0.30000	73	21.90	105,120.00
<b>Subtotal</b>							<b>105,120.00</b>
<b>Positive Pay</b>							
12681	150030	POSITIVE PAY ONLY MONTHLY BASE	Account	35.00000	2	70.00	336,000.00
12682	150120	POSITIVE PAY ONLY - ITEM	Check issued	0.08000	5	0.40	1,920.00
DS191	150122	PAYEE VALIDATION STANDARD-ITEM	Check paid	0.03500	5	0.18	840.00
12903	150310	POSITIVE PAY EXCEPTIONS - ITEM	Exception	8.00000	0	0.00	
34336	150724	POSITIVE PAY EXCEPTION - CEO IMAGE	Image retrieved	2.00000	0	0.00	
12505	150222	POSITIVE PAY EXCEPTION CHECKS RETND	Check returned	25.00000	0	0.00	
12908	150310	POS PAY CHECKS WITH NO ISSUE RECORD	Check	0.50000	0	0.00	
12906	150401	POSPAY VERIFICATION CALL-CASHED	Call	15.00000	0	0.00	
12909	150401	POSPAY VERIFICATION CALL-DEPOSITED	Call	15.00000	0	0.00	
<b>Subtotal</b>							<b>338,760.00</b>
<b>Account Reconciliation</b>							
34337	200201	CEO CHECK ISSUES-ITEM	Check issued	0.20000	5	1.00	4,800.00
<b>Subtotal</b>							<b>4,800.00</b>
<b>Image Delivery</b>							
27707	400340	CEO SEARCH	Inquiry	0.50000	1	0.50	2,400.00
12812	151352	CEO IMAGE VIEW < 90 DAYS - ITEM	Image retrieved	3.50000	1	3.50	16,800.00
12815	151352	CEO IMAGE VIEW > 90 DAYS - ITEM	Image retrieved	10.00000	0	0.00	
<b>Subtotal</b>							<b>19,200.00</b>
<b>General Disbursement Services</b>							
12670	150410	STOP PAYMENT - ONLINE	Stop payment	17.00000	0	0.00	
22030	150412	STOP PAYMENT - AUTO RENEWAL	Stop payment	4.00000	0	0.00	
22202	150100	DDA CHECKS PAID	Check paid	0.04000	6	0.24	1,152.00
MD091	150240	PYMT AUTH MAX CHECK MTHLY BASE	Account	25.00000	8	200.00	960,000.00
<b>Subtotal</b>							<b>961,152.00</b>
<b>Returned Items</b>							
CK061	100400	RETURN ITEM - CHARGEBACK	Transaction	2.00000	0	0.00	
CK075	100402	RETURN ITEM REDEPOSITED	Transaction	1.00000	0	0.00	

WF Code	AFP Code	Service Description	Charge Basis	Price	Monthly Volume	Activity Charges	Average Collected Balances Required
<b>Subtotal</b>						0.00	0.00
<b>ACH Fraud Filter</b>							
34333	251050	ACH CEO FRAUD FILTER REVIEW MO BASE	Account	7.00000	10	70.00	336,000.00
34335	251053	ACH CEO FRAUD FILTER REVIEW - ITEM	Transaction filtered	14.00000	8	112.00	537,600.00
<b>Subtotal</b>						182.00	873,600.00
<b>ACH Receive</b>							
ES344	250202	ACH RECEIVED ITEM	Transaction	0.30000	61	18.30	87,840.00
<b>Subtotal</b>						18.30	87,840.00
<b>ACH Origination</b>							
ES280	250000	ACH MONTHLY BASE	Subscription	35.00000	1	35.00	168,000.00
ES801	250501	ACH TRANSMISSION CHARGE	Batch/file	5.00000	2	10.00	48,000.00
ES211	250102	ACH FUTURE DATED ITEM	Transaction	0.04000	3,637	145.48	698,304.00
34340	250400	ACH CEO RETURN SUBSCRIPTION-ACCOUNT	ACH company ID	10.00000	1	10.00	48,000.00
34342	250400	ACH CEO RETURN SUBSCRIPTION - ITEM	Item accessed	0.20000	2	0.40	1,920.00
06502	250302	ACH RETURN ITEM-ELECTRONIC	Return	6.50000	0	0.00	
ES390	251070	ACH WELLS FARGO NOC-INFO REPT ADVIC	Transaction	0.00000	0	0.00	
ES230	250620	ACH DELETE - ITEM	Delete	8.00000	0	0.00	
ES361	250642	ACH REVERSAL - ITEM	Reversal	5.00000	0	0.00	
ES231	250820	ACH DELETE/REVERSE - BATCH/FILE	Batch/file	15.00000	0	0.00	
<b>Subtotal</b>						200.88	964,224.00
<b>Incoming Wire Transfers</b>							
ES030	350300	WIRE IN TO USA ACCT-USA DOMESTIC	Transfer	15.00000	0	0.00	
<b>Subtotal</b>						0.00	0.00
<b>Wires Origination and Reporting</b>							
ES139	350100	WIRE OUT DOMESTIC CEO/API	Transfer	13.00000	0	0.00	
ES141	350120	WIRE BOOK TRANSFER CEO/API	Transfer	8.00000	0	0.00	
<b>Subtotal</b>						0.00	0.00
<b>Wells Tax</b>							
32068	010099	WELLSTAX CEO SUBSCRIPTION	Access code	3.00000	1	3.00	14,400.00
32067	010100	WELLSTAX CEO PAYMENT - PREMIUM	Transaction	2.00000	4	8.00	38,400.00
<b>Subtotal</b>						11.00	52,800.00
<b>Basic Banking Funds Transfer</b>							
46106	010102	CEO BASIC BANKING - TRANSFER	Transaction	1.50000	4	6.00	28,800.00
<b>Subtotal</b>						6.00	28,800.00
<b>Information Reporting</b>							
34123	40022Z	CEO ALERTS SERVICE - EMAIL	Email	0.50000	74	37.00	177,600.00
46100	40005Z	CEO BASIC BANKING - MONTHLY BASE	Company	10.00000	1	10.00	48,000.00
46102	40005Z	CEO BASIC BANKING ADDL ACCT-MO BASE	Account	5.00000	9	45.00	216,000.00
<b>Subtotal</b>						92.00	441,600.00
<b>Total Monthly Activity Charges</b>						<b>1,105.06</b>	
<b>Total Monthly Balance Based Charges (can be paid with balances)</b>						<b>1,105.06</b>	
<b>Earnings Credit Rate</b>						<b>0.25%</b>	
<b>Estimated Earnings Credit</b>						<b>82.24</b>	
<b>Balance required to offset current month analyzed charges</b>						<b>5,304,293</b>	
Note: Balance required can vary monthly based on the month's volume, services, earnings credit rate and pricing							

WF Code	AFP Code	Service Description	Charge Basis	Price	Monthly Volume	Activity Charges	Average Collected Balances Required
<b>Setup Charges</b>							
18325	359999	WIRE ACCOUNT ADD CEO/API	Account	30,00000	0	0.00	
<b>Total Setup Charges</b>							<b>0.00</b>

Balances and ECR may also be applied against Balance Based Setup Charges.

**Disclosures**

We created this proposal for you based on our understanding of your requirements and the services in which you expressed interest. This proposal confirms the deposit and treasury management services and the pricing we plan to provide you based on certain assumptions including projected volumes and other relevant information you provided.

This document is confidential. Please do not share it without first obtaining our written permission. The services and pricing contained in this proposal are valid for 90 days. The pricing is subject to change if the actual volume or scope of services differs from the assumptions upon which we based the pricing.

Please let us know if you believe this proposal does not accurately represent the prices or services we discussed with you. If you have questions about the services in this proposal, please contact your Treasury Management Sales Consultant or visit: [www.wellsfargo.com/accountanalysis](http://www.wellsfargo.com/accountanalysis) for additional information about the services.

**Regarding your services**

**Alerts Service**

Charges are assessed against the volume of Alerts per user, per company, per month basis. Users are only charged for the first 80 events/alerts per month, per delivery mechanism (email or text). There is no per company cap for billing.

**Wire Book Transfer**

A CEO Wire book transfer is between two accounts initiated via CEO Wires Book Transfer workflow. A Payment Manager Book transfer is charged when the debit and credit accounts are setup in a single CEO Company id and entitled to Book Transfer.

**Services with No Volumes**

Services listed with zero volume are not included in the estimated monthly analysis fee but are included in the event the service is used in the future.



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# Treasury Management Proposal

**Sunnyside USD No. 12**

Pricing as of July 2021

WF Code	AFP Code	Service Description	Charge Basis	Price	Monthly Volume	Activity Charges
<b>Returned Items</b>						
CK062	100416	CEO RETURN ITEM RETRIEVAL-IMAGE	Transaction	4.50000	0	0.00
CK064	100416	CEO RETURN ITEM SERVICE MTHLY BASE	Customer ID	0.00000	0	0.00
34236	100416	CEO RETURN DECISIONING PER ITEM	Transaction	4.50000	0	0.00
<b>Subtotal</b>						<b>0.00</b>
<b>Information Reporting</b>						
34115	400271	CEO PREV DAY REPORTING ITEMS LOADED	Item loaded	0.25000	0	0.00
34100	400052	CEO PREV DAY REPORTING SUBSCRIPTION	Account			Incremental
		1st 1		150.00000	0	0.00
		Remaining		60.00000	0	0.00
<b>Subtotal</b>						<b>0.00</b>
<b>Desktop Deposit/Electronic Check</b>						
12816	151352	DESKTOP DEPOSIT IMAGES RETRIEVED	Image	0.55000	0	0.00
15017	400003	DESKTOP DEPOSIT MONTHLY BASE	Account			Incremental
		1st 1		75.00000	0	0.00
		Remaining		25.00000	0	0.00
15003	400231	DESKTOP DEPOSIT REPORT PER ITEM	Item reported	0.30000	0	0.00
15007	010101	DESKTOP DEPOSIT-DEPOSIT CREDITED	Credit	1.25000	0	0.00
706	100224	DESKTOP DEPOSIT-DEPOSITED ITEM	Check deposited	0.20000	0	0.00
<b>Subtotal</b>						<b>0.00</b>
<b>Total Monthly Activity Charges</b>						<b>0.00</b>

Pricing discounts are available for these specific services should we win the opportunity for your business.



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