



Purchasing Department
Telephone (520) 545-2052
Fax (520)545-2122
Email: Joelma@susd12.org

September 14, 2021

Attn: All Bidders

Subject: RFP 22-13-26 As Needed Two-way Radio Purchases, Radio Communication System Repairs, Replacement Parts, Programming, Maintenance on Radio and Repeaters, Bus and Vehicle Installations

This letter is to inform you that the above RFP was approved on our September 14, 2021 regularly scheduled Governing Board meeting for the 2021-2022 fiscal year to Air Comm.

This will be the first fiscal year of this agreement with the option to renew annually for up to 4 years.

Thank you for your participation.

Sincerely,

A handwritten signature in blue ink, appearing to read "Joel Martinez", is written over a light blue horizontal line.

Joel Martinez
Purchasing Supervisor

C: Yolanda Gradillas
Bid: RFP 22-13-26

Items	rates
Flat hourly rate for Onsite labor (Vendor business location)	\$ <u>95</u> per hour labor Rate
Flat hourly rate for Offsite labor (District business location) Must include travel and trip costs	\$ <u>145</u> per hour labor Rate
Flat hourly 24 hour callout rate for Offsite labor (District business location) Must include travel and trip costs	\$ <u>195</u> per hour labor Rate
Provide a flat percent discount for any parts used in repair of SUSD two way radios and for any self-installed parts like a handheld antennas knobs clips batteries etc.	% <u>10</u> Discount in pricing off used in repairing two way radios and for any self-installed parts like a handheld antenna, knobs, clips batteries etc.
Provide a flat rate for managing licensing and inventory and accounting of frequencies and radios sold.	\$ <u>1,500</u> pricing for managing licensing and inventory and accounting of frequencies and radios sold.
Currently SUSD12 has a total of 22 Repeaters.	\$ <u>11,000</u> Flat Rate to provide annual Maintenance on all district Repeaters. \$ <u>145</u> Per hour labor rate for service repair calls on district Repeaters

TWO-WAY RADIO MODELS:

<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>
Each	Motorola VX-261 or Equal - Discontinued	\$ <u>N/A</u>
	<u>Titan Radio TR200</u> Brand name & model number being bid	
	<u>Titan Radio TR200</u> If discontinued please provide Alternative model offered	\$ <u>199.00</u>

Each Motorola XPR-6350 or Equal - Discontinued \$ N/A
Motorola XPR7350e Capable
 Brand name & model number being bid
Motorola XPR7350e capable
 If discontinued please provide Alternative model offered \$ 746.⁶⁹

Each Motorola XPR-3500 or Equal - discontinued \$ N/A
Motorola XPR3500e capable
 Brand name & model number being bid
Motorola XPR3500e capable
 If discontinued please provide Alternative model offered \$ 478.⁷³

Each Motorola APX 4000Li or Equal \$ N/A
has to be sold by Motorola direct
 Brand name & model number being bid
has to be sold by Motorola direct
 If discontinued please provide Alternative model offered \$ N/A

Please indicate your discount for other Two Way Radios not specified above however may be needed to be purchased by the school district during the contract period: 10-20 %

(depending on Manufacture)

Radio Batteries

<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>
Each	Vertex VX-131 Batteries or Equal <u>FNB-V133L1-UNI</u> Brand Name & model number being bid	\$ <u>35.⁹⁹</u>
Each	Vertex VX-133 Batteries or Equal <u>TRLB Titan Radio</u> Brand Name & Model number being bid	\$ <u>34.⁹⁹</u>
Each	Motorola 7.4V 15.9Wh Lithium ion Battery Or Equal <u>PMNN4493 Motorola</u> Brand Name & model number being bid	\$ <u>120.⁰⁰</u>

Each

Motorola 7.4 Rechargeable Lithium 15.5Wh Battery
Or equal.

\$ 93.75

PMNN 4491 Motorola
Brand Name & model number being bid

Please indicate your discount for other Batteries not specified above however may be needed to be purchased by the school district during the contract period: 10-20 %
(depending on Manufacture)

1. Shipping and handling charges will be added onto parts/materials at their costs.
2. Service to be performed on an "as needed" basis.
3. Response time must be within twenty-four (24) hours after receipt of call.
4. Maintenance contract is for the period of Date of award to June 31, 2022.

Indicate the other models you service below:

All Motorola, Titan Radio, Kenwood,
Avigilon & SentraCam,

SERVICE INFORMATION:

Are you a "factory authorized service facility? yes ___ no

If not, are your service representatives trained
To repair the radio equipment bid upon ? yes ___ no

Do you stock parts on all equipment being bid? yes ___ no

How long will response time be on a service call? 24-48 hrs

Length of time in business in Arizona? 42 years

Length of time servicing equipment being bid? 42 years